

Jan Secor School of Real Estate

Frequently Asked Questions

- 1) I want to get my real estate license. What class do I need to take?
 - a. The first class you need to take is the NC 75 Hour Broker Pre-License course.

- 2) What happens if I need to miss a day or two of class?
 - a. You're allowed to miss 16 hours of the pre-license class and still receive credit for the course. For the live online course, that would be 4 class sessions. For the in-person weekend course, that would be 2 full days of class. We keep a track of attendance, so if you miss more than the allotted 16 hours, we will contact you and figure out the best course of action for you to make up time. Attendance is discussed more in depth at the start of the course.

- 3) Is there an end of course exam?
 - a. Yes, we give an end of course exam. To pass the exam, you must score a 75% or higher. If you do not pass your first attempt at the exam, there is a retake scheduled a week later with a \$15 proctoring fee. If you do not pass the exam after the second attempt, you will have to retake the course if you still want to pursue your real estate brokers license. You must maintain your attendance of 80% (miss no more than 16 total hours) to be able to take the exam.

- 4) Do you offer a payment plan?
 - a. Yes (sort of). If you purchase our course through our website, Paypal is the payment method and they have a "Pay in 4" option. We can also send you an invoice that allows you to make payments, or if you pay in person or over the phone, you can make payments up until the first day of the course. Tuition is due in full on the first day of class. Please call or email us for more information.

- 5) After I pass the course, what's next?
 - a. Upon passing the course, we will email you with all the codes/information needed to proceed after we submit your course information to the NC Real Estate Commission. Following the email you receive from us, you must submit your application and background check to the NC Real Estate Commission. Upon approval, you will schedule your state licensing exam. Instructors will discuss this in more detail during the course. More information can be found in the Real Estate Licensing in North Carolina (RELINC) booklet.

- 6) If I fail the class and have to take it again, do you offer a discount?
 - a. Yes, we do! Repeat students can take the course again for 30%, as long as they take it within six months. If it has been longer than 6 months, we offer a 15% discount.